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| --- | --- | --- | --- |
| **Entrepreneur**  **Mindset:**  **Traits/Skills/Attitude** | **Desired Outcome** | **Scale Rating [1] being low; [5] being high**  **(Self-rating)** | **Choose 5 areas you wish to improve on &**  **your gameplan to accomplish them. [√]** |
| Problem-Solving | Objective, calm, focused, outcome- driven |  |  |
| Resourcefulness | Work within tight means (eg, no budget) |  |  |
| Realistic | Good ideas, profitable, cost saving |  |  |
| Relational skills &  Communication skills | Respectful, polite, gentle, connected  professional |  |  |
| Innovative ideas | Creative, out-of-box, yet with commercial value |  |  |
| Resilience | Positive Self-management over failure, wounded pride, embarrassment |  |  |
| Teamwork | Work with diverse people in a matured, professional manner |  |  |
| Opportunity Recognition | Big picture, see business potential |  |  |
| Future oriented | Begin with end-in-mind. Task oriented |  |  |
| Decision making | Decisive, think critically, analytical |  |  |
| Adaptability & Pragmatism | Make appropriate adjustment, flexibility |  |  |

**(ML0004) Seminar 4: FUNDAMENTAL SKILLS TO​ START A NEW ENTERPRISE**